OPEN COURSE CALENDAR 2025

TACK TMI
Gi Group Holding

Tack TMI Course	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Days	Price
SALES EFFECTIVENESS SOLUTIONS														
PRO-PAYBACK Selling®	14-15 C	18-19 L	11-12 G	29-30 C	13-14 E	16-17 M	22-23 L	12-13 C	02-03 L	28-29 E	13-14 C	02-03 L	2	£1475 - £1725
Sales Essentials		25 C			06 V	16 C			09 E	21 L			1	£625 - £875
Social Selling		10 V			06 L					06 C			1	£575 - £825
Consultative Sales and Selling		20-21 C		08-09 L	20-21 E		17-18 C		16-17 L		11-12 V		2	£1375 - £1625
Key Account Management		19-20 C		22-23 L		10-11 V				16-17 C	11-12 E	09-10 L	2	£1275 - £1525
Sales Negotiation	28-29 L		20-21 C		27-28 E			05-06 C			18-19 L		2	£1175 - £1425
Selling Through Distributors			24-25 M			23-24 C			09-10 V			09-10 C	2	£1175 - £1425
Telesales				29-30 C				19-20 L		29-30 C			2	£1075 - £1325
Finance for Salespeople					06 L					23 M			1	£575 - £825
Appointment Making	22C				27 V					14 L			1	£475 - £725
SALES LEADERSHIP AND MANAGEMENT														
Sales Management		03-05 C		15-17 L	27-29 M					08-10 C	04-06 L		3	£1775 - £2025
Sales Management Part 2			12-14 C			10-12 L			29-01 M			01-03 C	3	£1775 - £2025
LEADERSHIP AND MANAGEMENT														
Management Essentials	29-30 C				20-21 L				25-26 C		27-28 C		2	£1475 - £1725
Management Essentials Part 2			20-21 C			24-25 L				30-31 C			2	£1075 - £1325
Authentic Leadership (2 Part Course)					13-14 L (P1)		29-30 L(P2)		22-23 C(P1)	20-21 C(P2)			2 + 2	£2775 - £3025
PERSONAL DEVELOPMENT														
Time Management					27 V						18 V		1	£575 - £825
Influencing and Communication		19-20 C				09-10 C					20-21 L		2	£1075 - £1325
Finance for Non-Finance Managers				30-1 C						28-29 C			2	£975 - £1225
Presentation Skills				08-09 C		24-25 L				07-08 V			2	£1075 - £1325
Virtual Sales Presentation		25 V		29 V						28 V			1/2	£495 - £625

C Coventry	**L** London	**M** Manchester	**G** Glasgow	**E** Edinburgh	**V** Virtual

Course dates are subject to change
Please note: If you have three or more people interested in a particular course, we would be happy to create a new date.

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