

# OPEN COURSE CALENDAR 2025

Tack TMI Course	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Days	Price
<b>SALES EFFECTIVENESS SOLUTIONS</b>														
<u>PRO-PAYBACK Selling@</u>		18-19 L	11-12 G	29-30 C	13-14 E	16-17 M	22-23 L	12-13 C	02-03 L	28-29 E	13-14 C	02-03 L	2	£1475 - £1725
<u>Sales Essentials</u>		25 C			06 V	16 C			09 E	21 L			1	£625 - £875
<u>Social Selling</u>		10 V			06 L					06 C			1	£575 - £825
<u>Consultative Sales and Selling</u>		20-21 C		08-09 L	20-21 E		17-18 C		16-17 L		11-12 V		2	£1375 - £1625
<u>Key Account Management</u>		19-20 C		22-23 L		10-11 V				16-17 C	11-12 E	09-10 L	2	£1275 - £1525
<u>Sales Negotiation</u>	28-29 L		20-21 C		27-28 E			05-06 C			18-19 L		2	£1175 - £1425
<u>Selling Through Distributors</u>			24-25 M			23-24 C			09-10 V			09-10 C	2	£1175 - £1425
<u>Telesales</u>				29-30 C				19-20 L		29-30 C			2	£1075 - £1325
<u>Finance for Salespeople</u>					06 L					23 M			1	£575 - £825
<u>Appointment Making</u>	22C				27V					14 L			1	£475 - £725
<b>SALES LEADERSHIP AND MANAGEMENT</b>														
<u>Sales Management</u>		03-05 C		15-17 L	27-29 M					08-10 C	04-06 L		3	£1775 - £2025
<u>Sales Management Part 2</u>			12-14 C			10-12 L			29-01 M			01-03 C	3	£1775 - £2025
<b>LEADERSHIP AND MANAGEMENT</b>														
<u>Management Essentials</u>	29-30 C				20-21 L				25-26 C		27-28 C		2	£1475 - £1725
<u>Management Essentials Part 2</u>			20-21 C			24-25 L				30-31 C			2	£1075 - £1325
<u>Authentic Leadership (2 Part Course)</u>					13-14 L (P1)		29-30 L(P2)		22-23 C(P1)	20-21 C(P2)			2+2	£2775 - £3025
<b>PERSONAL DEVELOPMENT</b>														
<u>Time Management</u>					27 V						18 V		1	£575 - £825
<u>Influencing and Communication</u>		19-20 C				09-10 C					20-21 L		2	£1075 - £1325
<u>Finance for Non-Finance Managers</u>				30-1 C						28-29 C			2	£975 - £1225
<u>Presentation Skills</u>				08-09 C		24-25 L				07-08 V			2	£1075 - £1325
<u>Virtual Sales Presentation</u>		25 V		29 V						28 V			1/2	£495 - £625

**C** Coventry    **L** London    **M** Manchester    **G** Glasgow    **E** Edinburgh    **V** Virtual

20% OFF all 2025 H1 open courses booked until 31<sup>st</sup> December

CODE: GROW2025

**Course dates are subject to change**

Please note: If you have three or more people interested in a particular course, we would be happy to create a new date.