

# OPEN COURSE CALENDAR 2025

2025

Tack TMI Course	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	Days	Price
<b>SALES EFFECTIVENESS SOLUTIONS</b>														
PRO-PAYBACK Selling@	14-15 C		14-15 C	18-19 L	11-12 G	29-30 C	13-14 E	16-17 M	/	/	/	/	2	£1475 - £1725
Sales Essentials				25 C			06 V	16 C	/	/	/	/	1	£625 - £875
Social Selling				10 V			06 L		/	/	/	/	1	£575 - £825
Consultative Sales and Selling	07-08 V			20-21 C		08- 09 L	20 - 21 E		/	/	/	/	2	£1375 - £1625
Key Account Management	12-13 E			19-20 C		22-23 L		10 V	/	/	/	/	2	£1275 - £1525
Sales Negotiation	19-20 L		28-29 L		20-21 C		27-28 E		/	/	/	/	2	£1175 - £1425
Selling Through Distributors		11-12 C			24-25 M			23-24 C	/	/	/	/	2	£1175 - £1425
Telesales						29-30 C			/	/	/	/	2	£1075 - £1325
Finance for Salespeople							06 L		/	/	/	/	1	£575 - £825
Appointment Making			22 C				27 V		/	/	/	/	1	£475 - £725
<b>SALES LEADERSHIP AND MANAGEMENT</b>														
Sales Management				3-5 C		15-17 L	27-29 M		/	/	/	/	3	£1775 - £2025
Sales Management Part 2		03-05 C			12-14 C			10-12 L	/	/	/	/	3	£1775 - £2025
<b>LEADERSHIP AND MANAGEMENT</b>														
Management Essentials	28 -29 C		29-30 C				20-21 L		/	/	/	/	2	£1475 - £1725
Management Essentials Part 2	05-06 C				20-21 C			24-25 L	/	/	/	/	2	£1075 - £1325
Authentic Leadership (2 Part Course)							13-14 L (P1)		/	/	/	/	2 + 2	£2775 - £3025
<b>PERSONAL DEVELOPMENT</b>														
Time Management	19 V		13 V				27 V		/	/	/	/	1	£575 - £825
Influencing and Communication	25-26 CB			19-20 C				09-10 C	/	/	/	/	2	£1075 - £1325
Finance for Non-Finance Managers			15-16 C			28-29 V			/	/	/	/	2	£975 - £1225
Presentation Skills						08- 09 C		24-25 L	/	/	/	/	2	£1075 - £1325
Virtual Sales Presentation				25 V		29 V			/	/	/	/	1/2	£495 - £625

**C** Coventry **L** London **M** Manchester **G** Glasgow **E** Edinburgh **V** Virtual

20% OFF all 2025 H1 open courses booked until 31<sup>st</sup> December

CODE: GROW2025

Course dates are subject to change

Please note: If you have three or more people interested in a particular course, we would be happy to create a new date.